







## List of Slovene companies – members of the accompanying business delegation at the occasion of official visit of Slovene Prime Minister H.E. Mr. Borut Pahor to Albania

Tirana, December 8, 2010

## last updated on December 6, 2010

No.	Company name	Company business activities	Business interest in Albania / desired meetings with
	со	NSTRUCTION INDUSTRY & CIVIL ENGINEERIN	G:
1.	BARVAL d.o.o.	- construction & facades - painting	- construction companies
2.	CPK d.d. www.cpk.si	<ul> <li>road maintenance</li> <li>construction</li> <li>other Business Services</li> </ul>	- construction companies
3.	SCT d.d. www.sct.si	<ul> <li>construction of objects in civil engineering and building construction</li> </ul>	-









4.	DDC Consulting & Engineering Ltd. www.ddc.si	<ul> <li>construction engineering company (managing of construction, preparation of project documentation)</li> <li>maintenance of transport and other infrastructure, preparation of technical measures for traffic control</li> <li>elaboration of transport, environmental and economic studies and investment programmes;</li> <li>property and legal matters (purchase of real estate)</li> <li>supervision over the construction and maintenance of roads and other transport infrastructure</li> <li>development of Partner-Private Partnership models;</li> <li>research activities (introduction of new materials, procedures and technologies, development of information systems)</li> <li>geo-technical preliminary and rehabilitation work; water flow/stream control and regulation; elimination of consequences of natural disasters</li> <li>modernisation of the railway network; organising construction of (Schengen) border crossing facilities</li> </ul>	- Ministry of Public Works and Transportation
5.	IMP KLIMA MONTAŽA d.d. www.imp-km.si	- mechanical installation - air-conditioning & ventilation	manufacturers in fields of: - pharmacy - civil engineering
6.	Expo biro d.o.o. www.expobiro.si	<ul> <li>manufacturing, renting and selling tents for events, storage and industrial halls from aluminium or steel construction (specialised in renting all kind of fully equipped tents from 3 x 3 m till 40 x 50 m)</li> <li>total capacity of prefabricated halls and tents over 30.000 m2</li> <li>renting of grand stands with unlimited number of seats</li> </ul>	<ul> <li>fair and exhibition organizers,</li> <li>event marketing companies,</li> <li>organizers of sport events,</li> <li>protocol services,</li> <li>organizers of culture events, concerts and festivals</li> <li>Klik ekspo group, Tirana</li> </ul>
7.	GODINA Construction and other services Ltd. www.godina.si	- construction and other services	- construction companies
8.	METEORIT d.o.o. www.meteorit.si	<ul><li>steel construction production</li><li>engineering</li><li>logistic</li></ul>	- <u>Manufacturers</u> , <u>importers</u> and <u>exporters</u> of <b>steel constructions</b>









9.	MONTAVAR metalac d.o.o. / MONTAVAR metalna nova d.o.o. Maribor www.montavar.si	<ul> <li>design, manufacturing and installation of the hydro mechanical equipment (Hydropower plants)</li> <li>equipment for pressure, process and metallurgical buildings</li> <li>transport devices, machinery construction</li> </ul>	<ul> <li>Manufacturers of steel structures</li> <li>Importers of pressure vessels, cranes, hydro projects equipment, cranes</li> <li>Hydropower plants</li> <li>Cement plants</li> <li>Ports</li> </ul>
10.	PETRIČ d.o.o. www.petric.si	<ul> <li>Production Divisions:         <ul> <li>road division (steel-guard-rails constructions and noise barriers)</li> <li>other metal production (welding, cutting, bending)</li> <li>plaster division (decorative, metal and plaster ceilings, gypsum walls)</li> </ul> </li> <li>own development of noise barriers and sound protection from different materials (mild steel and hot dip galvanised, stainless steel, aluminium)</li> <li>assembling their products on Slovenian and Croatian highways and motorways</li> </ul>	<ul> <li>manufacturers of steel constructions</li> <li>importers of road equipment, noise barriers, urban furniture</li> </ul>
11.	PNZ consulting & designing Ltd.  www.pnz.si	<ul> <li>Project engineering of roads and other traffic surfaces</li> <li>Execution of traffic studies and expertise,</li> <li>Traffic modelling,</li> <li>Environmental protection studies</li> <li>Project engineering of hydro technical structures</li> <li>Project engineering of road structures (bridges, viaducts, overpasses, underpasses)</li> </ul>	<ul> <li>representatives of Ministry of Transport</li> <li>representatives of civil engineering companies</li> </ul>
12.	Primorje d.d. www.primorje.si	- construction company	-
13.	TAMOS d.o.o.	- construction company	- construction companies
14.	WILO ADRIATIC d.o.o.  www.wilo.si	- construction industry & civil engineering	<ul> <li>importers of equipment for HVAC</li> <li>companies involved in:</li> <li>water supply</li> <li>waste water treatment plants</li> </ul>
15.	ŽELEZNIKAR CONTROL d.o.o. www.drustvo-dtvpo.si	- mining and engineering	-









	CONSTRUCTION MATERIALS:			
16.	EPIC d.o.o. Postojna www.epic.si www.epiceco.com	<ul> <li>production, sales and rent of innovative formwork systems "EPIC ECO", made from fibreglass and composite plastic.</li> <li>international trade in building materials and home products, retail trade</li> <li>tourism</li> <li>real estate development</li> </ul>	<ul> <li>construction companies</li> <li>companies with formwork systems</li> <li>investors in projects</li> </ul>	
17.	Record avtomatska vrata d.o.o. www.record.si	The "Agta Record" group is one of the world leaders in automatic door systems:  - all types of sliding doors, telescopic, swing or folding as well as revolving doors.  - hygienic and air-tight doors  - burglar and fire-resistant doors  - break-out systems for the use in escape and rescue routes	<ul> <li>manufacturers of ALU windows, ALU facades, equipment for hospitals, airports, shops</li> <li>importers of         <ul> <li>operators for automatic doors,</li> <li>ALU profiles,</li> <li>equipment for hospitals, airports, shops</li> </ul> </li> </ul>	
18.	VENDER D.O.O. www.vender.si	- epoxy and polyurethane <b>flooring</b> , industrial polymer coating, <b>anti-corrosive protection</b> , concrete sanitation	target markets: - automotive industry, - chemical industry, - energy industry (Thermo power plants) - food industries, - pharmaceutical industry, - transport and communication – logistic	
19.	ŽIVEX d.o.o., Volčja Draga www.zivex.si	<ul> <li>everything for outdoor arrangement</li> <li>main products: screening and fencing systems, doors and irrigation systems</li> </ul>	<ul> <li>importers of products for outdoor arrangement</li> <li>business partners for the wholesale and installation of screening and fencing systems, doors and irrigation systems</li> </ul>	









	CONSTRUCTION MACHINERY & COMMERCIAL VEHICLES:			
20.	AMEVI d.o.o.	<ul><li>sales of commercial vehicles</li><li>sales of heavy construction machinery</li></ul>	<ul> <li>construction companies</li> <li>companies interested in buying heavy construction machinery</li> </ul>	
		METAL & TOOL INDUSTRY		
21.	PODKRIŽNIK d.o.o. www.podkriznik.si	metal treatment and injection moulding  - metal-plastic products:  - electro-motor shafts  - household appliances accessories and units  - valve elements  - tools production	-	
		WOOD PROCESSING INDUSTRY & TRADE:		
22.	ITECO d.o.o.	<ul> <li>trading, import of semi finished products for furniture industry</li> <li>rotary cut and sliced veneers</li> <li>beech solid wood components and semi finished products</li> <li>plywood panels for construction, vehicles, furniture</li> <li>latoflex - layerglued products for chairs</li> <li>slatted bed bases</li> </ul>	<ul> <li>Manufacturers of beech solid wood components for furniture industry</li> <li>Importers of plywood, veneers</li> <li>Suppliers &amp; Exporters of semi finished products for furniture industry</li> <li>importers and distributors of slatted bed bases</li> </ul>	
23.	LESNA INDUSTRIJA Radlje ob Dravi d.o.o	- manufacturers of <b>wooden windows</b>	- Importers, distributers and sellers of construction materials - wooden windows	
<ul><li>24.</li><li>25.</li></ul>	LIP Bohinj d.o.o.  www.lip-bled.si  Mizarstvo Anton Govže s.p.	<ul> <li>sales of construction panels, doors &amp; door frames</li> <li>semi products for doors and windows</li> </ul>	<ul> <li>construction companies, distributors, engineering companies, architects</li> <li>manufacturers of windows and doors</li> </ul>	
	www.govze.si	<ul> <li>wood components for the ski industry</li> <li>sawn veneers</li> <li>new/ used technology for window and door production</li> <li>machinery for production of wood briquettes</li> </ul>	- wood processing companies - importers of windows and doors	









	ELECTRICAL & ELECTRONIC INDUSTRY:			
26.	DRM d.o.o. www.drm.si	Manufacturers and developers of:     LED Lightings for indoor and outdoor lightings, including customer order and its own design     own trademarks "DRM" and "EcoArtis"	Manufacturers of: - furniture, electricians Importers & distributors of: - led lightings Other: - goldsmith's trade - architects	
27.	GORENJE d.d. www.gorenje.com	- production and distribution of <b>household appliances</b>	- retailers of household appliances	
28.	HIDRIA d.d. www.hidria.com	<ul> <li>production of equipment for central air conditioning, heating, cooling and ventilation</li> <li>system solutions for HVAC</li> <li>equipment, servicing, repairing</li> </ul>	<ul> <li>construction companies</li> <li>engineering companies for heating, ventilation and air conditioning</li> </ul>	
29.	INTRA lighting d.o.o. www.intra-lighting.com	<ul> <li>manufacturer of lighting equipment for offices, shops, hotels and public buildings like hospitals and schools, focused on ensuring proper solutions in the area of illumination of business and public interiors</li> </ul>	<ul> <li>importers of lighting fittings</li> <li>lighting distribution companies</li> <li>investment groups in construction</li> <li>design engineers &amp; architectural biros</li> </ul>	









31.	Iskra, elektro in elektronska industrija d.d. www.iskra.eu  Siteco Sistemi d.o.o. www.siteco.si	Iskra Group (est. 1946) is the driving force of Slovene electrical and electronics industry and leading EU industrial company in the field electronic assembly solutions:  - industrial electronics and process automation - automotive industry, railway and road traffic - telecommunications, communications and security systems for power distribution and defence industry - transmission systems (microwave and optical transmission networks) - IP Networking (routing, switching and network security) - power line communications, control systems - companies in the group: - Iskra Sistemi, Iskra MIS, Iskra TELA (employs over 1800 people and invests 8,0 mil. EUR yearly in R&D) Production, planning, lighting consults and sales of Lighting Systems (office, industry, traffic, shopping,	<ul> <li>manufacturers of technology for energy markets</li> <li>importers of digital TV technology</li> <li>Telecom operators</li> <li>Electro-distribution companies</li> <li>National railway infrastructure operators</li> <li>National highway infrastructure operators</li> <li>architects, planners, lighting consultants</li> <li>lighting distribution companies</li> </ul>
		public, sports)	<ul> <li>investment groups in construction</li> <li>design engineers &amp; architectural biros</li> <li>Companies:</li> <li>Alba</li> <li>Abi ESSE</li> <li>ITE Grup</li> <li>Elektro teknik</li> <li>Daylux</li> </ul>
		IT & TELECOMUNICATION:	
32.	FMC d.o.o. www.fmc-group.si	<ul> <li>IT system integration</li> <li>hosting and online backup</li> <li>retail sales /Sony, Apple /</li> <li>security, education in IT sector</li> <li>Service &amp; Support</li> <li>distribution Dell, Apple, Sony</li> </ul>	<ul> <li>companies dealing in or supplying hosting and online backup services</li> <li>importers of Dell, Apple, Sony</li> </ul>









33.	Genis Ltd. www.genis.si	<ul> <li>re-engineering and business processes optimization,</li> <li>electronic business solutions and implementation of new business and management models into the operation of private and public organizations in the fields of manufacture, trade, distribution, publishing, medicine, finance, investments, public services and government,</li> <li>developers of mission critical business applications on demand and comprehensive document information systems</li> <li>software services for government and large companies</li> </ul>	Government: - electronic registers (Register of Civil Status, Permanent Population Register, Register of Citizenship) Companies involved in: - improvement of business processes based on service oriented architecture (SOA)
34.	Halcom d.d. www.halcom.si	Leading company in the region in regard to payment systems for Central Banks, Commercial Banks and Mobile Operators, offering products as:  - clearing systems,  - electronic banking,  - electronic invoices,  - mobile banking & mobile payments,  - registers (transaction accounts, loans,),  - electronic archive,  - consulting (e.g. establishing of a certification authority etc.)	Central Bank of Albania     Ministry for Innovation and for Information and Communication Technology









35.	IB-PROCADD d.o.o. www.ib-procadd.si	<ul> <li>research and development of 3D technologies         <ul> <li>(digitalization, 3d print, 3d software, RP &amp; RM)</li> </ul> </li> <li>digital print and digitization (large format printers, large format scanners, rip software, finishing equipment, consumables material)</li> <li>CAE/CAD in electrotechnics (software for CAD (Computer-aided Design) and CAE (Computer-aided Engineering) in electrotechnics)</li> <li>visual communications and event support</li> </ul>	buyers of all the technologies we are offering to the entire SEE region:  - 3D technologies (3D printers, 3D scanners, 3D software)  - large format printers, scanners, RIP software, finishing equipment, consumables material  - software for CAD and CAE;  - visual communications and event support for CCIs, Chambers of Engineers, and companies in the field of standards harmonization (new standard 81346)
36.	Miška d.o.o. www.miska.si	<ul> <li>Information Communication Security TEMPEST</li> <li>education</li> <li>specialists and developers in field of Cryptographic and TEMPEST solutions</li> </ul>	<ul> <li>Companies involved in Information         Communication Security (looking for a representative company in Albania)</li> <li>Ministry</li> <li>Telecommunication, IT</li> <li>Banks, Insurance companies</li> </ul>
37.	Softnet d.o.o. www.softnet.eu	- telecom operator	- telecom operators
38.	Telekom Slovenije d.d. www.telekom.si	- telecommunication activities (national Telecom operator)	<ul> <li>companies involved in telecommunications and system integration</li> <li>banks</li> <li>Albtelekom - Mr. Sevket Acar</li> <li>Infosoft Systems - Dr. Grigor Joti</li> <li>PLUS - Mr. Moni Buchnik</li> <li>AKEP - Mr. Pirro Xhixho</li> <li>Banka Popullore (Societe Generale Group)- Mr. Hubert de Saint Jean</li> </ul>
39.	Telesmart Telekom d.o.o. Skopje – MACEDONIA www.telesmart.mk	<ul> <li>wholesale of Telecommunication Services</li> <li>Digital Leased Lines</li> <li>Global IP</li> <li>Collocation</li> </ul>	importers of telecommunication services     suppliers & exporters of telecommunication services









40.	ZZI d.o.o.	Customs procedures, logistic automation, e-document	- traders
	www.zzi.si	and message exchange:	- forwarders, logistics service providers
		- <b>E-customs</b> national systems for EU integration	- big import/export companies
		(ICS/ECS, NCTS, Taric, AES/AIS, EORI, Risk	<ul><li>Albania customs administration</li><li>Ministry for information technologies</li></ul>
		Management, Business rules management, Quotas, Excise duties,)	- Winistry for information technologies
		- <b>Customs</b> export/import/transit <b>e-procedures</b> and	
		logistic automation for traders	
		- Electronic document (e-invoices, e-procurement, e-	
		logistics, ) exchange services and solutions for	
		government institutions and companies	
		<ul> <li>Integration of national information systems with EU and e-exchange with EU networks</li> </ul>	
		- <b>Electronic archiving</b> and exchange services in the	
		Cloud	
		CHEMICAL & PHARMACEUTICAL INDUSTRY:	
41.	JUB-H d.d.	- manufacture of <b>paints</b> , thermo insulation <b>facade</b>	- importers of interior and exterior paints
	www.jub.eu	systems and plasters	and <b>plasters</b> and other <b>construction</b>
			materials
42.	Krka d. d., Novo mesto	- production of <b>pharmaceutical</b> preparations	-
	<u>www.krka.si</u>		
		PRINTING & GRAPHICAL INDUSTRY:	
43.	Cetis d.d.	Printing of security printed matters:	-
	www.cetis.si	- bank cards	
		- lottery games	
		<ul><li>labels, business forms</li><li>IT activities</li></ul>	
		DD & BEWERAGE and RELATED INDUSTRIES & T	RADE:
44.	BATRIS Matevž BAMBIČ s.p.	import/export, consultancy in fields of:	meetings with representatives of:
	<u>www.batris.si</u>	- food and beverages, flavours,	- ROAL
		- chemicals for agriculture,	- PIK AS, Cash & carry Tirana
		- paper products	- Mercator AL









45.	APIS-VITA d.o.o. www.matejev.si	<ul> <li>production top-quality vinegar of the "Matejev" trademark - based on the traditional methods of production combined with the use of modern technology</li> </ul>	<ul> <li>manufacturers in the area of vinegar</li> <li>importers of vinegar</li> <li>suppliers of intermediates vinegar products and materials for production of vinegar</li> </ul>
46.	KRAČUN d.o.o. www.kracun.si	<ul> <li>cooling systems</li> <li>cooling chambers</li> <li>cooling engineering</li> <li>retail and discounts shops</li> <li>agriculture</li> </ul>	Manufacturers of: - food, drink, meat products Suppliers & exporters of: - food, beverages and meat
47.	LJUBLJANSKE MLEKARNE d.d. www.l-m.si	- dairy production: products of milk (milk, yogurt, cheese, cottage cheese, ice cream, butter,)	-
48.	Mercator-A sh.p.k. www.mercator.sl	- retail and wholesale	<ul> <li>manufacturers of retail and wholesale products</li> <li>importers of various food assortments / fruits and vegetables</li> <li>suppliers of various food assortments</li> </ul>
49.	OKOVJE d.o.o. www.okovje.si	- processing equipment for food and other industry	- manufacturers of milk products, meat products, pharmaceuticals
50.	UNICAF d.o.o. www.unicaf.si	- coffee - horeca & retail JULIUS MEINL CAFFE, CREMCAFFE Caffe del Moro	<ul> <li>manufacturers of coffee and tee</li> <li>importers of coffee and tee</li> <li>searching for importers &amp; distributors for coffee, mainly for horeca business</li> </ul>
51.	VITAL Mestinje d.o.o. www.vital.si	<ul> <li>production of non-alcoholic drinks</li> <li>possibility of filling PRIVATE LABEL for other retailers</li> </ul>	importers of: - non-alcoholic drinks They offer filling <b>PRIVATE LABEL</b> of non-alcoholic drinks for other <u>retailers</u>









	ENERGY:			
52.	The Cluster of Energy Efficiency and Renewable Energy Sources - Institute for Ecology and Sustainable Development of Energy www.ure-ove.si	- Energy Efficiency & Renewable Energy Sources	- presentation of Slovene development aid donation to Albania	
53.	IBE Consulting Engineers www.ibe.si	<ul> <li>Consulting, design and engineering services for investment projects in the fields of energy, industry and infrastructure</li> </ul>	Companies involved in:  - Hydro power generation projects and - infrastructure investment projects (power transmission grid and switchyards, road tunnels, transportation)	
54.	ROBOTINA d.o.o. www.robotina.si	<ul> <li>BUILDING AUTOMATION: integrated solutions for building and infrastructure automation, for energetic efficiency of building and infrastructures, components for building and infrastructure automation, development (IntegralQ product),</li> <li>ELECTRONICS AND ELECTRICAL ENGINEERING: industrial and infrastructure automation and optimization, R&amp;D and manufacturing OEM components and integrated solutions, solutions and components for energetic efficiency,</li> <li>ENERGETIC/ENERGY INDUSTRY: provider of solutions and components for photovoltaic (solar) power plants, provider of other renewable energy solutions, own products like SPPS (supervisory) system for solar power plants, development and production of control units (SMB)</li> <li>control systems and turnkey projects</li> </ul>	<ul> <li>importers of</li> <li>building and infrastructure         automation solutions and         components,</li> <li>photovoltaic plants supervising         systems and components for         energetic efficiency of building and         infrastructures,</li> <li>photovoltaic (solar) plants and other         sustainable energy sources</li> <li>automation system integrators (MES -         manufacturing execution systems)</li> <li>integrators, who are looking for efficient         systems to reduce cost, inventory and         boost effectiveness</li> <li>architects, engineering biros, system         integrators, developers of green         buildings, smart buildings and all         energy efficient buildings,</li> <li>cooperation in the field of solar energy</li> </ul>	









55.	Senergija d.o.o.	- projects (Renewable Sources of Energy)	We would like to meet companies, which:
		- water solutions: desalination, water recycling,	- have perspective energy projects,
		wastewater treatment, potable water treatment	(preferably renewable sources of
		- technology for Biogas power plants	energy) in order to close the financial
		- project financing	structure for these projects
		- arranging tailored medium and long term loans for	- have an interest to build biogas power
		individual companies,	plants and offer them supply of
		- arranging of <b>entry of investors</b> and various funds into	technology and project financing
		the ownership structure,	- have problems with water and together
		<ul> <li>arranging the sale of whole or part of a company,</li> </ul>	with them find the suitable resolution in
		- offering financial options for building city hotels and	technological part as well as in financial
		infrastructure projects (highways, roads, etc)	part of the project
56.	ŠEMPETER IMP.EXP. d.o.o.	- industry and civil engineering energy solutions	- importers of equipment and services
	www.sempeter-ie.si	- waterproofing systems	- suppliers & exporters of equipment and
		- active pollution prevention solutions	services
		<ul> <li>wired and wireless communication solutions</li> </ul>	
		- uninterrupted power supply	
57.	Silon d.o.o.	- implementing of <b>Energy Management Systems</b> in	- designers of <b>electrical installations</b> ,
	www.silon.si	Buildings, Integrated Building Management Systems.	- designers of <b>HVAC installations</b>
		Low Energy Lighting solutions.	- architects
			- ELEKTRO TEKNIK H&L
			- Architect Armand Vokshi
		<b>ENVIRONMENT PROTECTION:</b>	
58.	Albin Promotion d.o.o.	- recycling to new energy - zero waste (waste tires)	- companies involved in recycling,
	www.albin-promotion.si	- energetic/energy industry, solar energy	energetic/energy industry, chemical
		- chemical industry	industry, food industries, wool, poultry
		- food industries (slaughterhouses)	(slaughterhouses)
		- production of <b>wool</b>	- importers of raw materials for wool,
			chicken fed
			- suppliers & exporters of:
			technology for making electricity, tyre
			recycling, saling wool
			- joint projects and development in field
			of thermo-alternative energy









59.	KIV Engineering d.o.o.	- "waste to energy" projects for thermal treatment of	- waste management companies
	www.kiv.si	medical, industrial and municipal waste up to 25 MWth	
61.	Oikos, sustainable development www.oikos.si  SPIT d.o.o., Nova Gorica www.spit.si	<ul> <li>environmental consulting,</li> <li>regional development,</li> <li>nature conservation,</li> <li>EU funded project development and implementation,</li> <li>strategic assessment,</li> <li>environmental impact assessment</li> <li>design of civil structures, transport systems (roads, bridges),</li> <li>environmental projects (waste water treatment plants, sewage systems, potable water supply, solid waste systems,</li> <li>client Consultancy and Engineering on waste water treatment plant projects and solid waste treatment</li> </ul>	Companies and institutions involved in: - environmental services, - regional development companies and agencies  - public investors in road or transportation system, - investors in communal infrastructure, waste water treatment plants, solid waste treatment plants, water supply, sewage systems
		projects  MEDICINE & HEALTH:	
62.	BELIMED www.belimed.si	- equipment for washing, disinfecting and sterilising for medicine, labour and pharma areas	importers of equipment for washing, disinfecting and sterilising     Ministry of Health     clinics
63.	DOM d.o.o. www.dom.si	<ul> <li>Export of EWM (Emergency Water Maker), filters, desalinisation</li> <li>real estate - building possibilities (hotel, banks, Insurance offices)</li> </ul>	- SAER MEDICAL  - Importers of EWM - emergency water makers, desalinizators, water filters - real estate investors in property - Ministry of Defence - Civil protection office - City authorities for supply
64.	SURGERY BITENC www.kirurska-ambulanta.si	- <b>Surgery</b> : Thoracic, Abdominal, Plastic/aesthetic, Cardiovascular, Orthopaedic	- Ministry of health - Health insurance/Sick funds - Hospitals (Private & Public)
65.	Viktoria d.o.o. Ljubljana www.viktoria.si	- wigs and hairpieces	Suppliers & exporters of: - wigs and hairpieces, accessories









SPORTS EQUIPMENT:			
66.	FINGAR d.o.o. www.fingar.si	<ul><li>sports floor</li><li>sports equipment</li></ul>	- owners of sports halls and sports gyms
		COSMETICS:	
67.	NUSAJA, Gregor Rojc s.p. www.headblade.si	<ul> <li>importation and distribution of a product called HeadBlade and all of the accessories (blades, cosmetics, apparel)</li> <li>The product is imported from the USA. It has been awarded by the Time Magazine as one of the top 10 designs in the USA and we're looking for a potential partner who would help us spread the market as an independent entrepreneur.</li> </ul>	<ul> <li>importers and distributors of cosmetics products</li> <li>looking for a potential partner for a long term international cooperation who would help us spread the market as an independent entrepreneur</li> </ul>
	,	TOURISM, RECREATION & GAMING:	
68.	CASINO PORTOROŽ d.d. www.casino.si	- casino gaming	- travel agents, agencies
		FAIRS & EXHIBITIONS:	
69.	Andrej Prpič s.p APR Predstavništvo tujih sejmov	<ul> <li>Representative office of Foreign Trade Fairs in Slovenia (partly responsible for Croatia, Bosnia, Albania)</li> <li>Messe Frankfurt, Messe Düsseldorf, NürnbergMesse</li> </ul>	- Chamber of Commerce - Ministry of Economics - State institutions for export promotions (ALBINVEST)
70.	SEJEMSKI NASTOPI, Miha Čebulj s.p. www.messe-berlin.de/slovenia	<ul> <li>representing MESSE BERLIN in Albania</li> <li>organisation of fair &amp; exhibition appearances</li> </ul>	<ul> <li>Union of Chambers of Commerce and Industry of Albania</li> <li>Ministry of Environment, Forestry and Water Administration</li> <li>Ministry of Agriculture, Food and Consumer protection</li> <li>USAID</li> <li>GTZ</li> <li>NTA-National Tourism Agency,</li> <li>German Embassy in Tirana</li> </ul>









71.	Slovene German Chamber of Commerce – DESLO www.dihk.si	- Representative of <b>Koelnmesse</b> organisation of <b>fair &amp; exhibition appearances</b>	<ul> <li>Union of Chambers of Commerce and Industry of Albania</li> <li>Ministry of Environment, Forestry and Water Administration</li> <li>Ministry of Agriculture</li> <li>Food and Consumer protection</li> <li>USAID</li> <li>GTZ NTA-National Tourism Agency,</li> <li>German Embassy in Tirana</li> <li>KfW</li> </ul>
		LOGISTICS, TRANSPORT, FORWARDING:	
72.	BLG CarShipping Koper d.o.o. www.blg.de	- <b>Forwarding</b> , port handling, customs clearance specialized for <b>vehicles</b>	<ul> <li>Manufacturers, importers and exporters of vehicles</li> <li>Rent a car companies</li> <li>forwarders</li> <li>Hyundai Auto Albania</li> </ul>
73.	Luka Koper d.d.	Port of Koper:	- Port Durres
	www.luka-kp.si	- port and storage manipulation	- logistic providers
74.	University of Maribor, Faculty for Logistics <a href="http://fl.uni-mb.si">http://fl.uni-mb.si</a>	<ul> <li>scientific research work</li> <li>higher education programs of 1st, 2nd and 3rd degree acreditated according to Bologna declaration</li> </ul>	<ul> <li>logistic, transport companies,</li> <li>public services,</li> <li>education programs for students or companies in the field of logistic, including exchange of students</li> </ul>
	MANAGEMENT CON	SULTING, BUSINESS SUPPORT SERVICE, EDUC	ATION & TRAINING:
75.	ECOSEC poslovno svetovanje d.o.o.	<ul> <li>advising and comprehensive assistance companies on entering new markets, finding business partners and business opportunities</li> <li>assistance in setting up business</li> <li>management consulting, HRM</li> </ul>	- all companies wishing to operate in the market of <b>SE Europe and Bulgaria</b>









76.	IEDC - Bled School of Management www.iedc.si	<ul> <li>intensive management and leadership development programs</li> <li>three executive MBA programs and a PhD (internationally accredited by IQA and AMBA)</li> <li>general management programs</li> <li>international summer schools, short seminars for managers</li> <li>custom made programs for organizations</li> </ul>	- companies interested in doing business in Central and Eastern Europe
77.	IOLAR d.o.o. www.iolar.com	<ul> <li>"high-tech" translation company for complex documentation translations (IT, telecommunication, medical, automotive, engineering, marketing, financial and legal)</li> <li>software localization, audio and video media content localization</li> <li>implementing the EN 15038 translation standard</li> <li>offices in Slovenia, Croatia and Serbia</li> </ul>	- companies from the following fields: telecommunications, information technology, transport, energy, pharmaceutical, medical, marketing, financial and legal
78.	<b>Mediana d.o.o.</b> , Institute for market and media research, <u>www.mediana.si</u>	- media and market research	- all types of business activities
79.	Profil d.o.o. www.profil.si	<ul> <li>management consulting</li> <li>Human resources management (HRM)</li> <li>executive search</li> </ul>	<ul> <li>management consulting companies</li> <li>companies with business interest in region (ex Yugoslavia)</li> </ul>
80.	RR & CO. d.o.o. www.rr-co.eu	<ul> <li>Consultancy &amp; IT solutions for EU Grants:         <ul> <li>strategic consulting for EU Grants</li> <li>administrative and Financial Management of grant funded projects</li> <li>training Programmes - EU Grant Academy</li> <li>Knowledge Management and EU Integration for R&amp;D activities in Higher Education Institutions, Research Institutions and Industries</li> <li>IT solution for Managing Authority - iPASS increasing the effectiveness of EU grant distribution and monitoring systems</li> <li>IT solution for managing Grant funding projects for final beneficiaries (EFAMT)</li> </ul> </li> </ul>	<ul> <li>Representatives of the Ministries</li> <li>Higher Education Institutions         (Universities, Faculties)</li> <li>Research Institutions</li> <li>Albanian Chamber of Commerce and Industry</li> </ul>









81.	SPEM Communication Group www.spem.si	agency specialised in counselling and implementing activities of: - strategic communications, - public relations, public affairs, - market research and education Region of activity and interest: SE Europe	meeting with representatives of: - Ogilvy Albania
82.	Studio Marketing JWT Ljubljana d.o.o. www.smjwt.com	<ul><li>marketing &amp; communication</li><li>strategic consulting</li><li>PR services</li></ul>	<ul><li>communication companies</li><li>PR agencies</li><li>advertising agencies (all local)</li></ul>
83.	Studio Moderna d.o.o. www.studio-moderna.com	- direct marketing, distant selling, wholesale, retail	initiating collaboration with:  - National TV of Albania - TVSH, Mr Petrit Beci, General Director  - TACI OIL INTERNATIONAL, Mr Rezart Taci, Chairman  - ALSAT TV, Mr Rezart Taci, Owner
	SECURITY, SURVE	LIANCE, INSPECTION and (MARITIME) SERVI	CES & TRAINING:
84.	ADRIA MARINE d.o.o. www.adriamarine.eu	<ul> <li>Diving &amp; Submersible Operations</li> <li>remote controlled robot for underwater researches and investigations</li> <li>underwater inspection projects, at depths of up to 100m below the water surface, by utilising ROV systems</li> <li>police and military underwater inspections</li> <li>harbour underwater control</li> <li>controlling of hydroeleal accumulation water dams and cooling systems</li> </ul>	<ul> <li>importers of AC CESS ROV and equipment</li> <li>police and military department</li> <li>coast guard</li> <li>Ports &amp; Harbours</li> <li>historical department</li> <li>government water department</li> <li>hydroelectric department</li> <li>underwater researches</li> <li>Emergency Services</li> <li>Fishing &amp; Aquaculture</li> <li>Utilities &amp; Environment</li> <li>Industrial &amp; Marine</li> <li>Security &amp; Intelligence</li> </ul>
85.	HARPHA SEA d.o.o. Koper www.harphasea.com	<ul> <li>hydro graphic measurements in the sea , rivers and lakes</li> </ul>	-









86.	PROTECT - Infra d.o.o. www.protect.si	<ul> <li>protection of property</li> <li>transport and protection of cash and other insured items</li> <li>protection of public gatherings</li> <li>management of the security-control centre</li> <li>planning and implementation of security systems</li> </ul>	<ul> <li>financial institutions, banks</li> <li>electronics and electrical engineering</li> <li>trading companies</li> <li>museums and historical institutions</li> </ul>
87.	Sensor d.o.o. – MACEDONIA www.sensor.com.mk	<ul> <li>Design, implementation and maintenance of:         <ul> <li>Electronic security systems (fire detection systems, intrusion detection systems, access control systems, video surveillance systems, public address systems, CO and LPG detection, parking management systems, electronic article surveillance systems, retail management systems,)</li> <li>Integrated building Management and Energy saving systems</li> <li>Hotel room management systems</li> <li>Low voltage installations (networks and telephony)</li> </ul> </li> </ul>	- construction companies - real estate investors
88.	Tenzor d. o. o. www.tenzor.si	<ul> <li>technical security solutions</li> <li>fire detection, burglary detection, access control, video surveillance systems, key management systems, electronic article surveillance</li> <li>traffic management solutions</li> <li>building management solutions</li> <li>hospitality leisure solutions, BMS solutions</li> </ul>	<ul> <li>hotels, spas, casinos</li> <li>retail</li> <li>banks and financial institutions</li> <li>industry</li> <li>petrol stations</li> <li>transport, telecommunications</li> <li>government</li> <li>libraries, schools</li> <li>pharmaceutical companies</li> </ul>
89.	VARNOST Maribor d.d. www.varnost.si	- security services	- <b>banks</b> and similar organisations









		BANKING & INSURANCE:	
90.	SID Bank, Inc., Ljubljana www.sid.si	Financing:  - pre/post-shipment export finance, suppliers'/buyers' credits, credit lines; SMEs, environmental protection projects, research projects, sustainable development projects etc.  Guarantees:  - performance bonds, bid bonds, retention payment bonds, maintenance bonds, warranty bonds, customs bonds.  Export credit insurance:  - ST/MLT cover (commercial and non-commercial — non-marketable risks, pre/post-shipment cover, and cover of bonds).  Investment insurance:  - conversion/transfer risk, expropriation/confiscation risk, war/civil unrests, breach of contract, denial of justice, catastrophic risk, commercial risk (non-shareholder loans).	- Bank, Insurance, Financial Service
91.	Zavarovalnica Triglav, d. d. www.triglav.si	- insurance company	- companies involved in <b>insurance</b> business
	<u> </u>	S & FOREIGN INVESTMENT SUPPORT & PROP	
92.	CCIS - Chamber of Commerce and Industry of Slovenia, <u>www.gzs.si</u> JAPTI - Public Agency of the Republic	- chamber of commerce and industry  Investment and internationalisation promotion &	<ul><li>business support organisations</li><li>Albanian entrepreneurs considering</li></ul>
33.	of Slovenia for Entrepreneurship and Foreign Investments www.japti.si, www.InvestSlovenia.si	<ul> <li>support agency:         <ul> <li>caters to the needs of start-up companies</li> <li>services tailored to the needs of foreign investor</li> <li>"soft forms" of support services (consultancy and information dissemination)</li> <li>cost-sharing grant schemes</li> <li>incentives for attracting foreign investors</li> </ul> </li> </ul>	expanding their business in Slovenia